

EDITION OCTOBER 2005

COLOUR DOCUMENTATION

This month the following updates will be distributed:

- ICRIS CD-rom 4.1.1; date 07-10-05
- Microfiches; Series 400, 500 and 700
- Connex CD-Rom

From the 10th of October the registered numbers will be included in your order. If you do not have an order with us pending, we will send your colour documentation separately. If you have not received your updates/additions by the end of November, please contact us.

* **Agenda and Calendar poster 2006**

The yearly agenda and calendar poster 2006 will be sent to you from the middle of October.

NEW ITEMS

* **Colour Key (USB-Stick) 54-023**

Weekly we add 100 to 150 new colour formulations to the system (ICRIS); these are available if you download them via the Internet. In many cases there is no Internet connection in the mixing room. By using this Colour Key you can now download the information and update your computers.



The Colour Key is an 128MB USB-Stick 2.0 drive with De Beer logo and packed in a gift box. In this package you also find the necessary accessories and an explanation from the manufacturer. You will also find an explanation from De Beer.

Article number: 54-023

* **NEW MIXING COLOUR 513F METALLIC FINE**

As mentioned in our newsletter of August we introduced a new BeroBase mixing colour 513F Metallic Fine.

New trends in car colours make this bright fine metallic BeroBase MM colour 513F with deep flop indispensable to our basecoat system. With the ICRIS release of October the first formulas will be available for you. If you did not order yet, we strongly advise you to order this new mixing as soon as possible. As an indication of the expected volume in time you may use 513VC with the mark. For a sales price please contact your sales manager.

Available in 1 litre: **9585/1** **1L MM 513F BeroBase Metallic Fine**

For your information: We will not introduce a Fine Metallic in our waterborne system. While the waterborne system was developed recently we were able to develop all metallic with such specifications that a Fine version is not needed.

* **Folder WaterBase 900 Series 68-031UK**

In addition to the current De Beer brochure (art.nr. 68-030) we made a special folder about the WaterBase 900 Series, regarding: **“COMPLETE VOC COMPLIANT SYSTEM READY FOR THE FUTURE”**

Enclosed you will find this new WaterBase folder. You can order the folder under mentioning article number: 68-031UK.

PLEASE ALLOW ME TO INTRODUCE MYSELF

My name is Carl Wierks and I'm 45 years old.
I'm married to Ellis and have 2 sons Mike (16) and Tim (14).

September 1st, 2005 I joined "De Beer", as the responsible person for Sales & Marketing EMEA (Europe, Middle East and Africa).
In my previous employments, I have been working in sales and marketing for almost 20 years. Most of these years have been in an international business environment within the oil & gas industry. As part of this, we as a family, have spent 4 years of our lives living in Malaysia (1997 - 2001).
Obviously I will do my utmost best to utilize my past experience to help and ensure that "De Beer" will remain successful for many years to come. I'm looking forward to a fruitful and enjoyable time with "De Beer"



Looking forward to meet you in the future in person.

“HOLIDAYS DE BEER”

Due to Christmas and New Year's Day our company will be closed from **Monday the 26th of December 2005 until Monday the 2nd of January 2006.**

When placing orders, please take this into account concerning your stock and new orders.

DE BEER WEBSITE UNDER CONSTRUCTION

Our website is being improved at the moment. Therefore some options are still under construction. We hope that this does not inconvenience you.